

TABLE L-8

**SELECTED DATA ON INDUSTRIAL LOAN COMPANIES,  
CALIFORNIA, 1971 TO 2004 a/  
(Dollars in thousands)**

Year	Total Assets b/	Investment Certificates	Consumer Loans c/		d/	Commercial Loans c/		Premium Finance Agencies c/	
			Number of Loans Made	Principal Amount of Loans Made		Number of Loans Made	Principal Amount of Loans Made	Number of Loans Made	Principal Amount of Loans Made
1971	\$456,632	\$307,393	170,330	\$328,597	d/	--	--	75,242	\$66,540
1972	523,969	344,209	199,737	381,595	d/	--	--	78,681	75,623
1973	542,939	381,150	189,278	358,728	d/	--	--	79,893	80,971
1974	560,343	420,069	179,473	351,119		1,359	\$17,987	81,645	86,655
1975	613,119	475,922	166,339	361,887		1,453	20,651	79,804	107,310
1976	687,399	537,212	202,104	428,453		25,467	106,897	19,057	43,303
1977	772,406	608,832	209,259	451,880		28,277	144,528	14,206	48,853
1978	875,928	678,918	209,884	509,688		30,320	175,828	17,849	63,160
1979	1,007,766	766,963	197,740	549,796		33,894	185,920	18,822	74,328
1980	1,120,406	857,038	155,747	448,205		39,367	231,007	22,521	85,678
1981	1,262,858	963,275	97,141	377,766		4,214	119,556	29,884	100,693
1982	1,630,687	1,266,241	114,501	513,202		4,020	165,059	22,964	101,072
1983	2,035,330	1,621,750	140,240	609,720		4,421	207,448	26,399	98,180
1984	2,325,240	1,896,856	94,777	558,180		4,612	223,684	21,843	110,495
1985	2,508,680	2,032,165	103,964	562,957		7,347	274,318	28,582	305,328
1986	2,677,784	2,172,610	107,620	651,828		3,046	210,821	29,669	420,856
1987	2,997,975	2,426,423	152,471	935,363		3,353	296,311	91,310	1,010,116
1988	3,624,578	2,972,660	131,188	1,193,194		4,227	456,274	113,773	1,040,359
1989	4,436,825	3,758,376	95,920	1,350,903		8,354	593,054	140,291	938,028

Year	Total Assets b/	Investment Certificates	Total Loans c/ e/			Premium Finance Agencies c/	
			Number of Loans Made	Principal Amount of Loans Made		Number of Loans Made	Principal Amount of Loans Made
1990	\$5,162,959	\$4,596,822		115,139		244,765	\$1,473,558
1991	5,105,502	4,393,714		118,010		226,407	1,610,960
1992	5,585,231	4,644,093		134,988		179,558	1,816,514
1993	6,681,365	5,208,329		138,724		187,316	1,921,889
1994	7,215,549	5,566,979		127,432		199,152	2,097,480
1995	7,824,539	6,178,424		126,223		186,514	1,940,041
1996	6,307,611	5,137,879		121,906		234,904	2,114,751
1997	6,967,867	5,863,888		n.a.		n.a.	380,528
1998	7,342,193	7,649,115		n.a.		n.a.	272,178
1999	9,933,880	8,564,505		n.a.		n.a.	235,589
2000	10,934,108	9,348,866		n.a.		n.a.	140,196
2001	11,529,240	9,368,082		n.a.		n.a.	180,025
2002	12,606,944	9,296,958		n.a.		n.a.	205,185
2003	13,446,171	9,609,899		n.a.		n.a.	392,978
2004	14,701,013	10,624,440		n.a.		n.a.	342,590

a/ Industrial loan companies are licensed lenders who are exempt from the usury law and who make unsecured and secured loans. This Schedule does not include mortgage bankers licensed under the Industrial Loan Law.

b/ As of December 31st. From 1971-1984, total assets include thrift companies, non-thrift companies and premium finance companies. Beginning with 1985, total assets do not include premium finance companies.

c/ Prior to 1997, data refer to loans made during the year.

From 1997 forward, data refer to total loans on the books at year end.

d/ Includes commercial loans.

e/ Total loans made - includes both consumer and commercial loans. Department of Corporations did not require a breakdown beginning in 1990.

n.a. Not available